



Katerina Toshevska-Trpchevska

Date of birth: 15/02/1979 |

Nationality: Macedonian/citizen of the Republic of North Macedonia | **Gender:** Female |

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Address: Petar Poparsov 30/6, 1000, Skopje, North Macedonia (Home) |

Address: Blvd. Goce Delchev br. 9V, 1000, Skopje, North Macedonia (Work)

WORK EXPERIENCE

12/2003 – CURRENT Skopje, North Macedonia

PROFESSOR SS. CYRIL AND METHODIUS UNIVERSITY IN SKOPJE, FACULTY OF ECONOMICS - SKOPJE

Providing lectures to students at undergraduate, graduate and doctoral level. Chief of the department of International trade.

01/12/2001 – 11/2003 Skopje, North Macedonia

LOAN OFFICER NLB BANKA AD

- providing loans to companies;
- maintaining relations with customers;
- analyzing companies portfolios

EDUCATION AND TRAINING

01/03/2022 – CURRENT San Cristóbal de La Laguna, Santa Cruz de Tenerife, Spain

POSTDOCTORAL TRAINING European Scientific Institute

Address ESI Postdoctoral Office at University of La Laguna , Pabellón de Gobierno, C/ Padre Herrera s/n Apartado Postal , 456 38200, San Cristóbal de La Laguna, Santa Cruz de Tenerife, Spain

Website euinstitute.net

12/2007 – 11/2012 Skopje, North Macedonia

PH.D. IN ECONOMICS Ss. Cyril and Methodius University in Skopje, Faculty of Economics-Skopje

Address Бул. Гоце Делчев бр.9В, 1000, Skopje, North Macedonia | **Website** www.eccf.ukim.edu.mk |

Field of study Business, administration and law |

Thesis „Олеснување на трговијата во современиот мултилатерален трговски систем“

03/2002 – 09/2006 Skopje, North Macedonia

M.SC. IN ECONOMICS Ss. Cyril and Methodius University in Skopje, Faculty of Economics-Skopje

Address Бул. Гоце Делчев бр.9В, 1000, Skopje, North Macedonia | **Website** www.eccf.ukim.edu.mk

10/1997 – 06/2001 Skopje, North Macedonia

B.A. IN ECONOMICS Ss. Cyril and Methodius University in Skopje, Faculty of Economics-Skopje

Address Бул. Гоце Делчев бр.9В, 1000, Skopje, North Macedonia

● **LANGUAGE SKILLS**

Mother tongue(s): **MACEDONIAN**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	C1	C2	C1	C1	B2
FRENCH	A2	B1	A2	A2	A2
SERBIAN	C2	C2	C1	C1	B2
BULGARIAN	A2	A1	A1	A1	A1
CROATIAN	C1	C1	B2	B2	B2
MONTENEGRIN	C1	C1	B2	B2	B2

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

● **DIGITAL SKILLS**

Microsoft Word | Microsoft Excel | Microsoft PowerPoint | Social Media | Internet user | Good listener and communicator | Organizational and planning skills | Motivated | Team-work oriented | Responsibility | Organized | Ready to learn | Flexibility | Written and Verbal skills | Ability to Work Under Pressure | Decision-making | Email | Detail-Oriented | Research and analytical skills | Planning Skills | Ambition | Strategic Planning | Innovative

● **NETWORKS AND MEMBERSHIPS**

CURRENT Скопје
Macedonian-American Alumni Association - MAAA

CURRENT Лондон, Велика Британија
CEFTA-LSEE Academic Network

● **PUBLICATIONS**

2024
[Digital and Sustainable Trade Facilitation in Western Balkans Countries](#)

European Scientific Journal, ESJ, 20 (13), 46
Katerina Toshevska-Trpchevska, Weng Chi Lei, Viktor Stojkoski

2023
HOW TO INCREASE TRADE IN SOUTHEAST EUROPE BY APPLYING TRADE FACILITATION MEASURES?

Proceedings of the 4th international conference Economic and Business Trends Shaping the Future, EBTSF, organized by the Faculty of Economics, University Ss. Cyril and Methodius in Skopje
Elena Mkarevska Disoska, Predrag Bjelic, Irena Kikerkova, Katerina Toshevska-Trpchevska

2023
Exploring the Drivers and Constraints in Intra-EU Trade

7th International scientific conference “EMAN 2023 Economics & Management: How to cope with disrupted times”
Selected Papers, Udekom Balkan, Ljubljana

2023
Applying Trade Facilitation Measures for Increasing Regional Trade in Southeast Europe

21st Scientific Conference dedicated to the 70th anniversary of the International Economic Relations and Business Department
"The membership of Bulgaria in the European Union: Fifteen Years Later", Vol.1, UNWE, Sofia, Bulgaria

2023

A Pooled Overview of the European National Innovation Systems Through the Lenses of the Community Innovation Survey

Journal of the Knowledge Economy, Springer

2023

Why is it important for the European Union to gradually open the Cohesion Funds for the Western Balkans during the prolonged integration process? Possibility for economic divergence with the EU member-countries in the region

Proceedings from Scientific Conference "Accelerating the Accession Process of North Macedonia to the EU: Key Challenges and Priorities", MASA, Ministry of Finance, Government of RNM, Skopje

2022

Threats of Trade in Counterfeit Pharmaceutical Products

HORIZONS, International Scientific Journal, Series A, Social Sciences and Humanities, Vol. 31, December 2022, "St. Kliment Ohridski" University – Bitola, Bitola, pp.1-17

2022

The Impact of Trade Facilitation Indicators on Trade Between CEFTA-2006 Countries

13th SCF International conference "Contemporary Economic Policy and European Union Accession Process" *Proceedings Book*, Editor Yilmaz Bayar, 2022, ISBN: 978-605-71219-2-9 (e-book), pp.177-186

2022

The Use of Trademarks and IP Rights as Company Assets – An Overview of the State of Play in the Republic of North Macedonia in Relation to Global Trends

WIPO-WTO Colloquium Papers Volume 11 (2020) Special Edition, WIPO and WTO, Geneva, pp.153-169

2022

The Importance of Intellectual Property Law in the Prevention of Selling Counterfeit Products Online

"Counterfeiting and Fraud in the Supply Chain", edited by Sanda Soucie and Almir Pestek, Emerald Publishing, Bingley, 2022, ISBN: 978-1-80117-575-3 (Print), pp. 147-170

2022

Challenges for Western Balkans Countries' Regional Integration Process

European Scientific Journal ESJ, 18 (22), 23, 2022, European Scientific Institute

2022

Multilateral Trading System

Ss. Cyril and Methodius University in Skopje, Faculty of Economics - Skopje

2022

Differences in the Impact of Innovation Relationships on Firms' Productivity: Evidence from CIS 2014

Eastern European Economics, Taylor & Francis online

2022

Impact of COVID-19 Pandemic on Macedonian Trade in Goods and Services

Proceedings Jahorina Business Forum 2022 & BOOK OF ABSTRACTS Faculty of Economics Pale, University of East Sarajevo, pp.179-189 and p.30 (for abstract)

2021

Estimating the Impact of EU Membership on United Kingdom's Export by Using Gravity Model

Bulgarian Journal of International Economics, Issue 1, 2021, pp.7-16

2021

Determinants of the Bilateral Trade Flows of North Macedonia – A Gravity Model Approach

DIEM: Dubrovnik International Economics Meeting, Vol. 6, No.1, 2021, pp. 98-107

2020

Evidence of Innovation Performance in the period of economic recovery in Europe

Innovation: The European Journal of Social Science Research, 2020, Vol. 33 (Issue 3), pp. 280-295

2020

COVID-19 challenges for the EU extra and intra-regional trade

Proceedings from the First International Conference “*Economic and Business Trends Shaping the Future*”, organized by the Faculty of Economics, University Ss. Cyril and Methodius in Skopje, 12-13.11.2020, pp. 137-146

2020

A Comparative Perspective of National Innovation Systems in Europe

International Review of Entrepreneurship, Vol.18 (2), Senate Hall Academic Publishing, p.255-278

2020

Evidence of Innovation Performance in the period of economic recovery in Europe

Innovation: The European Journal of Social Science Research, 2020, Vol. 33 (Issue 3), pp. 280-295

2019

Analysis of the Impact of Economic Factors upon the FDI Inflow in SEE and CEE Countries

OPTIMUM Economic Studies, No. 4(98) (2019), Faculty of Economics and Management, University of Bialystok, pp. 3-15

2019

Challenges of the Multilateral Trading System

ANNUAL of the Faculty of Economics –Skopje, Vol. 54 (2019), Faculty of Economics, University “Ss. Cyril and Methodius”, Skopje, 2019, pp. 263-275.

2019

Innovation performance of European SMEs: determined by regional or firm specific factors?

International Journal Business Innovation and Research, Vol. 20, No.2, pp.253-265

2019

The Impact of a Crisis on the Innovation Systems in Europe: Evidence from the CIS10 Innovation Survey

European Review

2019

Towards the Application of Blockchain Technology for Improving Trade Facilitation in CEFTA 2006

Ekonomska misao i praksa, No.1, 2019, Sveuciliste u Dubrovniku, pp.209-222

2019

Enhancing Regional Cooperation through Customs Digitalization in CEFTA- 2006

Proceedings of FEB Zagreb 10th International Odyssey Conference on Economics and Business, ISSN 2671-132X, Vol. 1, No. 1, Faculty of Economics and Business, University of Zagreb, Zagreb, 2019, pp. 208-216

2018

CEFTA-2006 Towards Creation of a Regional Economic Area

HORIZONS, International Scientific Journal, Series A, Social Sciences and Humanities, Vol. 23, December 2018, “St. Kliment Ohridski” University – Bitola, Bitola, pp.283-304

2018

Assessing the Functioning of the Single Window System – EXIM of the Customs Administration of the Republic of Macedonia

ANNUAL of the Faculty of Economics –Skopje, Vol. 53 (2018), Faculty of Economics, University “Ss. Cyril and Methodius”, Skopje, 2018, pp. 485-499.

2018

Panel data analysis of the impact of economic and institutional factors upon the FDI inflow in SEE countries

Review of Socio-Economic Perspectives 3(2): 17-29

2018

[Vector Error Correction Model on FDI and their Impact in the Republic of Macedonia](#)

Zagreb International Review of Economics and Business, Vol. 21, No.2, Faculty of Economics and Business, University of Zagreb and De Gruyter Open, ISSN: 1331-5609, UDC: 33+65

2018

A Trade Facilitation Agreement Tool to Facilitate and Secure Trade

Trade Perspectives in the Context of Safety, Security, Privacy and Loyalty, edited by Sanda Renko and Blazanka Knezevic, Cambridge Scholars Publishing, 2018, ISBN-13: 978-1-5275-0841-5, ISBN-10: 1-5275-0841-2 ; pp.159-197

2017

Implementation of the Trade Facilitation Agreement in the Republic of Macedonia

ANNUAL of the Faculty of Economics –Skopje, Vol. 52 (2017), Faculty of Economics, University “Ss. Cyril and Methodius”, Skopje, 2017, pp. 425-438.

2017

Sustainable Waste Management Practices: Challenges in the Republic of Macedonia

Green Economy in the Western Balkans: Towards a Sustainable Future, edited by Sanda Renko and Almir Pestek, Emerald Publishing Limited, ISBN: 9781787145009

2017

Enforcement of Intellectual Property Law: Some Aspects of Trade in Counterfeit Goods in the Former Yugoslav Republic of Macedonia

WIPO-WTO Colloquium Papers Research Papers from the WIPO-WTO Colloquium for Teachers of Intellectual Property Law 2015, WTO and WIPO, Geneva, 2017, pp.37-44

2017

[What is the role of innovation in productivity growth in Central and Eastern European Countries](#)

Economics of Transition, Vol. 25, Issue 3, July, 2017, ctp. 527-551, John Wiley Sons, Inc.

2017

The Role of Innovation in Productivity Growth in Central and Eastern European Countries

5th REDETE Conference “Economic Development and Entrepreneurship in Transition Economies: *Is free trade working for transitional and developing economies?*” Conference Proceedings, Belgrade, 28-30 October, 2016, published by Faculty of Economics, University of Banja Luka, Banja Luka, 2017, ISBN 978-99938-46-54-3, pp.770-788

2016

Trade Facilitation Agreement Tool to Facilitate and Secure Trade

Proceedings of The International Scientific Conference “Trade Perspectives 2016 Safety, security, privacy and loyalty”, Knego N., Renko S. and Knezevic B., editors, University of Zagreb – Faculty of Economics and Business and Croatian Chamber of Economy, Zagreb, 2016

2016

[Trade Facilitation Indicators and their Potential Impact on Trade Between the Countries of South-Eastern Europe](#)

2016

Time Release Comparative Study

University "Ss. Cyril and Methodius" in Skopje, Faculty of Economics – Skopje in cooperation with the Customs Administration of the Republic of Macedonia, Skopje, 2016, pp.1-23.

2016

Debt or Wage-led Growth: the European Integration

Journal of Economic Integration, Vol. 31, No. 2, Center for Economic Integration, Sejong University, June 2016, pp. 326-352

2015

Trade Facilitation Indicators and Their Potential Impact on Trade Between the Countries of South-Eastern Europe

Economic Recovery in the Post-Crisis Period, Proceedings from International Conference, во издание на Владимир Филиповски, Универзитет „Св. Кирил и Методиј“ во Скопје, Економски факултет – Скопје, 2015, стр. 113-124

2015

Analysis of the Trade Facilitation Indicators in the Countries of South-Eastern Europe

ANNUAL of the Faculty of Economics –Skopje, Vol. 50 (2015), Faculty of Economics, University "Ss. Cyril and Methodius", Skopje, 2015, pp. 541-554.

2015

Trade Facilitation: Contemporary Multilateral Trading System

scientific monograph in Macedonian and English language, Studiorum, Skopje, 2015

2014

Measuring the Effects of Customs and Administrative Procedures on Trade: Gravity Model for South-Eastern Europe

Croatian Economic Survey, Vol. 16, No.1, Економски институт, Загреб, стр. 109-127

2014

Effects of the implementation of single window and simplified customs procedures in the Republic of Macedonia

World Customs Journal, Vol. 8, No.1, ИНКУ и СЦО, Австралија и Германија, март 2014, стр. 51-62

2013

The Need and Interest for Implementing Authorized Economic Operator in the Republic of Macedonia

ANNUAL of the Faculty of Economics –Skopje, Vol. 48 (2013), Faculty of Economics, University "Ss. Cyril and Methodius", Skopje, 2013, pp. 293-304.

2012

Time as a Barrier in International Trade of the Republic of Macedonia

1.*ANNUAL of the Faculty of Economics –Skopje*, Vol. 47 (2012), Faculty of Economics, University "Ss. Cyril and Methodius", Skopje, 2012, pp. 389-396.

● **DRIVING LICENCE**

Driving Licence: B

● **PROJECTS**

2018 – 2023

The role of innovation in productivity growth across selected Central and Eastern European countries after the crisis

користење на микро-податоци од Еуростат

01/01/2016 – 31/12/2016

Study to Measure Clearance and Release of Goods Time

national research project

2010 – 2012

Introducing the Authorized Economic Operator Concept in Republic of Macedonia according to the Rules of the World Trade Organization

Ministry of Education, Macedonia

2006 – 2006

ASO Project "The Role of Education for the Duration of Unemployment"

Faculty for Business and Economics, Maribor, Slovenia

● CONFERENCES AND SEMINARS

13/05/2024 – 16/05/2024 Jahorina, Bosnia and Herzegovina

XIII International Conference Jahorina Business Forum

paper presented "WHY IS IT IMPORTANT TO INCLUDE SUSTAINABLE AND CLIMATE-SMART PROVISIONS IN REGIONAL TRADE AGREEMENTS OF THE WESTERN BALKAN COUNTRIES"

02/02/2024 – 04/02/2024 Quito, Ecuador

1st Andean Interdisciplinary Forum on Social Sciences, Humanities & Education

paper "Digital and Sustainable Trade Facilitation in Western Balkans Countries"

30/10/2023 – 01/11/2023 Макао

Doctoral Symposium 2023: Devising Transdisciplinary Research

paper presented "International Trade: Post pandemic lessons"

09/11/2023 – 10/11/2023 Скопје

4th International Scientific Conference titled "Economic and Business Trends Shaping the Future"

paper presented "How to increase trade in Southeast Europe by applying trade facilitation measures"

06/10/2022 – 07/10/2022 Софија, Бугарија

Twenty-first Scientific Conference dedicated to the 70th anniversary of the International Economic Relations and Business Department "The Membership of Bulgaria in the European Union: Fifteen Years Later"

paper presented "Applying trade facilitation measures for increasing regional trade in Southeast Europe"

23/05/2022 – 24/05/2022 Белград, Србија

13th SCF International conference "Contemporary Economic Policy and European Union Accession Process"

paper presented "The Impact of Trade Facilitation Indicators on Trade Between CEFTA-2006 Countries"

10/05/2022 – 11/05/2022 Тенерифе, Шпанија

10th Mediterranean Interdisciplinary Forum for Social Sciences and Humanities – MIFS

paper presented "Challenges for Western Balkans Countries' Regional Integration Process"

22/09/2021 – 22/09/2021 on-line

TThird Workshop LSEE-CEFTA Academic Network

presentation titled "Increasing trade integration through trade facilitation in CEFTA-2006 parties"

02/07/2021 – 03/07/2021 on-line

5th Dubrovnik International Economic Meeting DIEM 2021 “Global Challenges, Crisis Management and Sustainable Management”

paper titled “Determinants of the Bilateral Trade Flows of North Macedonia – A Gravity Model Approach”

03/06/2021 – 04/06/2021 on-line

International conference “Current Economic Trends in Emerging and Developing Countries” (Virtual TIMTED 2021)

presentation titled “Identifying complementary relationship between different types of innovation in certain European countries after the crisis: Evidence from CIS 2012”

21/05/2021 – 21/05/2021 on-line

International conference “Thirty years after breakup of the SFRY: modern problems of relations between the republics of the former Yugoslavia”

presentation titled “Increasing trade integration through trade facilitation in CEFTA-2006 countries”

02/12/2019 – 03/12/2019 Загреб, Хрватска

International Conference on Economics of Decoupling (ICED)

paper “The Importance of Customs Digitalization – the Case of the Republic of North Macedonia”

22/10/2019 – 24/10/2019 Skopje, Macedonia

14th Annual WCO PICARD Conference “SMART borders for seamless Trade, Travel and Transport”

presentation titled „Increased Protectionism by Implementation of Non-Trade Barriers in CEFTA-2006”

13/09/2019 – 14/09/2019 Skopje, Macedonia

Second Workshop LSEE-CEFTA Academic Network “CEFTA After Poznan: Commercial and Institutional Issues”

Presentation on theme “Increased Protectionism in CEFTA-2006”

13/05/2019 – 14/05/2019 Bialystok, Poland

International Scientific Conference “Economy and society due to the challenges of XXI century”

paper “Analysis of the Impact of Economic Factors upon the FDI Inflow in SEE and CEE Countries”

25/10/2018 – 27/10/2018 Dubrovnik, Croatia

2nd International Conference “Smart Ideas and a New Concept of Economic Regeneration in Europe” (SINCERE)

paper “Towards the Application of Blockchain Technology for Improving Trade Facilitation in CEFTA 2006”

21/11/2017 – 21/11/2017 Belgrade, Serbia

LSEE Roundtable on Research on South Eastern Europe

presentation “Identifying certain customs issues between CEFTA member countries”

17/11/2017 – 18/11/2017 Skopje, Macedonia

Silver Jubilee Conference of the 25th Anniversary of the MBA Management Master Studies

paper “Managing Changes in the Customs Administration of the Republic of Macedonia Based on E-trade Facilitation Measures”

15/06/2017 – 17/06/2017 Belgrade, Serbia

International Conference “Economic Policy for Smart, Inclusive and Sustainable Growth”

paper “What is the Role of Innovation in Productivity Growth in Europe in Times of Crisis”

02/03/2017 – 03/03/2017 Mannheim, Germany

5th European User Conference for EU-Microdata

presentation titled “The role of innovation in productivity growth across Central and Eastern European countries”

27/01/2017 – 27/01/2017 Baku, Azerbaijan

Theoretical and practical conference “Economic security: Aspects of Trade Facilitation and Security”

presentation titled “OECD Trade Facilitation Indicators and Their Potential Impact on Trade Between the Countries of South-Eastern Europe”

23/11/2016 – 24/11/2016 Zagreb, Croatia

International Scientific Conference Trade Perspectives 2016 Safety, security, privacy and loyalty

paper titled “Trade Facilitation Agreement Tool to Facilitate and Secure Trade”

29/05/2015 – 30/05/2015 Skopje, Macedonia

International Conference on “Economic Recovery in the Post-Crisis Period”

paper “Trade Facilitation Indicators and Their Potential Impact on Trade between the Countries of South-Eastern Europe”

30/05/2013 – 31/05/2013 Skopje, Macedonia

9th International ASECU Conference on “Systemic economic crisis: Current issues and perspectives”

paper “Customs and administrative procedures in the countries of South-Eastern Europe”

06/05/2013 – 07/05/2013 Gabala, Azerbaijan

5th International scientific-practical conference on “e-Government: Innovations in Customs”

presentation on the theme: “The effects of implementation of the single window concept in the customs system of the Republic of Macedonia”

● **ОБУКИ**

06/02/2024 – 27/02/2024

The Use of Blockchain for Trade Facilitation

successfully completed course, delivered by UNCTAD

05/12/2022 – 16/12/2022

Climate-smart Trade and Investment for Sustainable Development

successfully completed course with certificate, organized by UN/ESACP, UNEP and UNCTAD

26/10/2020 – 21/12/2020

Online Intensive Programme, Riga Graduate School of Law

Completed courses: Economic Development and International Trade, European Integration, Challenges and Opportunities Associated with European Accession, International Law I & II, and International Sales Law.

15/06/2015 – 26/06/2015

12th WIPO-WTO Colloquium for Teachers of Intellectual Property

organized by the World Intellectual Property Organization (WIPO) and the World Trade Organization (WTO) in Geneva

09/07/2012 – 27/07/2012

24 Regional course on Key Aspects on the International Economic Agenda in the Countries of Transition

organized by UNCTAD at the Faculty of Economics at the University of Belgrade, Belgrade, Serbia

28/06/2004 – 16/07/2004

Intensive seminar on the EU

College of Europe, Bruges, Belgium

● **СТУДИСКИ ПРЕСТОИ**

18/03/2024 – 22/03/2024

CEEPUS Individual mobility at the University of Szeged, Faculty of Engineering, Szeged, Hungary

24/10/2023 – 06/11/2023

Research visit at University of Saint Joseph Macao

29/04/2023 – 13/05/2023

Scientific visit at the SGH Warsaw School of Economics in Warsaw, Poland, granted by the Polish National Agency for Academic Exchange – NAWA in the framework of Exchange Program for students and scientists as part of bilateral cooperation

18/11/2022 – 25/11/2022

CEEPUS Individual mobility at the Slovak University of Agriculture in Nitra, Faculty of Economics and Management, Slovakia

15/09/2019 – 15/10/2019

Research stay at the Hamburg University for Applied Sciences under DAAD (German Academic Exchange Service)

29/04/2019 – 03/05/2019

Erasmus+ Staff Mobility for Teaching at Porto Accounting and Business School – ISCAP of the Instituto Politecnico do Porto in Porto, Portugal

01/01/2007 – 31/05/2007

Study visit at the George Washington University, Washington D.C., organized and financed by the Junior Faculty Development Program (JFDP), American Councils

03/10/2005 – 23/10/2005

study visit at the Faculty of Economics on the Univerisdade Nova de Lisboa, Lisbon, Portugal

● **VISITING PROFESSOR**

02/04/2024 – 04/04/2024

Visiting professor at the Prague University of Economics and Business, Faculty of International Relations

Teaching intensive course on: Regional Trade Agreements